## OLD NATIONAL BANCORP

# Old National Reports 24\% EPS Growth from 2Q22, 11\% on an Adjusted Basis ${ }^{1}$, Driven by Robust Commercial Loan Growth and Net Interest Margin Expansion 

## EVANSVILLE, Ind. (October 25, 2022)

Old National Bancorp (NASDAQ: ONB) reports 3Q22 net income applicable to common shares of \$136.1 million, diluted EPS of $\mathbf{\$ 0 . 4 7}$. Adjusted net income applicable to common shares ${ }^{1}$ of $\mathbf{\$ 1 5 0 . 4}$ million, adjusted diluted EPS of $\mathbf{\$ 0 . 5 1}$.

## CEO COMMENTARY:

"With adjusted EPS growth of nearly 19\%, year over year, and organic growth across most business lines, Old National once again demonstrated the strength of our expanded franchise," said CEO Jim Ryan. "The improvement in our net interest margin and our continued strong credit, capital and efficiency metrics also reflect the strength of our franchise and Management's continuing focus on the fundamentals of our business."

## THIRD QUARTER HIGHLIGHTS ${ }^{2}$ :

Net Income

Net Interest Income/NIM

## Operating

Performance

Profile \& Capital

- Net income applicable to common shares of $\$ 136.1$ million; adjusted net income applicable to common shares ${ }^{1}$ of $\$ 150.4$ million
- Earnings per diluted common share ("EPS") of \$0.47; adjusted EPS ${ }^{1}$ of $\$ 0.51$
- Net interest income on a fully taxable equivalent basis ${ }^{1}$ of $\$ 381.5$ million
- Net interest margin on a fully taxable equivalent basis ${ }^{1}$ ("NIM") of $3.71 \%$, up 38 basis points ("bps")
- Pre-provision net revenue ${ }^{1}$ ("PPNR") of $\$ 195.3$ million; adjusted PPNR ${ }^{1}$ of $\$ 220.9$ million
- Noninterest expense of $\$ 266.6$ million; adjusted noninterest expense ${ }^{1}$ of $\$ 241.2$ million
- Efficiency ratio ${ }^{1}$ of $56.2 \%$; adjusted efficiency ratio ${ }^{1}$ of $50.7 \%$
- End-of-period total loans ${ }^{3}$ of $\$ 30.5$ billion, up $13.2 \%$ annualized compared to $\$ 29.6$ billion at June 30, 2022
- Total commercial loans increased $16.6 \%$ annualized, excluding Paycheck Protection Program ("PPP") loans ${ }^{1}$
- Total consumer loans ${ }^{4}$ increased 7.1\% annualized
- Total commercial production of $\$ 2.4$ billion
- Commercial loan pipeline of $\$ 5.4$ billion
- Provision for credit losses ("provision") of $\$ 11.3$ million
- Net charge-offs of $\$ 7.6$ million, or 10 bps of average loans; 2 bps excluding purchased credit deteriorated ("PCD") loans that had an allowance at acquisition
- Non-performing loans of $0.81 \%$ of total loans
- Return on average tangible common equity ${ }^{1}$ of $20.5 \%$; adjusted return on average tangible common equity ${ }^{1}$ of $22.6 \%$

Notable Items

- $\quad \$ 22.7$ million of merger-related charges
- $\quad \$ 2.7$ million of amortization of tax credit investments

[^0]
## RESULTS OF OPERATIONS

Old National Bancorp ("Old National") reported third quarter 2022 net income applicable to common shares of $\$ 136.1$ million, or $\$ 0.47$ per diluted common share.

Included in the third quarter were pre-tax charges of $\$ 22.7$ million related to the February 15, 2022 merger with First Midwest. Excluding these charges and debt securities losses from the current quarter, adjusted net income was $\$ 150.4$ million, or $\$ 0.51$ per diluted common share.

## LOANS

Robust broad-based commercial and consumer loan growth.

- Period-end total loans ${ }^{3}$ were $\$ 30.5$ billion at September 30, 2022, up $13.2 \%$ annualized from $\$ 29.6$ billion at June 30, 2022, driven by strong commercial and consumer loan production.
- PPP loans decreased $\$ 38.1$ million to $\$ 43.5$ million at September 30, 2022, compared to June 30, 2022.
- Excluding PPP loans, total loans increased 13.7\%, annualized, and total commercial loans increased 16.6\%, annualized.
- Total commercial loan production in the third quarter was $\$ 2.4$ billion; period-end commercial pipeline totaled $\$ 5.4$ billion.
- Total consumer loans ${ }^{4}$ were $\$ 9.0$ billion at September 30, 2022, up $7.1 \%$ annualized from June 30, 2022.
- Consumer loans decreased $\$ 31.5$ million, or $4.6 \%$ annualized, to $\$ 2.7$ billion and residential mortgage loans grew $\$ 188.2$ million, or $12.4 \%$ annualized, to $\$ 6.3$ billion, driven by strong production.
- Average total loans in the third quarter were $\$ 29.9$ billion, an increase of $\$ 1.0$ billion from the second quarter of 2022.


## DEPOSITS

Strong deposit franchise with higher period-end balances.

- Period-end total deposits were $\$ 36.1$ billion at September 30, 2022, compared to $\$ 35.5$ billion at June 30, 2022.
- Increase in municipal deposits; commercial and retail deposits were stable.
- On average, total deposits for the third quarter were $\$ 35.8$ billion, consistent with the second quarter of 2022.


## NET INTEREST INCOME AND MARGIN

Strong loan growth and the higher rate environment favorably impact net interest income and margin.

- Net interest income on a fully taxable equivalent basis increased to $\$ 381.5$ million in the third quarter of 2022 compared to $\$ 341.8$ million in the second quarter of 2022 , driven by higher interest rates, loan growth, and an additional day in the quarter, partially offset by lower accretion income on loans.
- Net interest margin on a fully taxable equivalent basis increased 38 bps to $3.71 \%$ compared to $3.33 \%$ for the second quarter of 2022.
- Accretion income on loans and borrowings was $\$ 25.4$ million, or 25 bps of net interest margin, in the third quarter of 2022 compared to $\$ 35.0$ million, or 34 bps of net interest margin, in the second quarter of 2022.
- Interest collected on nonaccrual loans was $\$ 1.2$ million, or 1 bps of net interest margin, in the third quarter of 2022 compared to $\$ 3.2$ million, or 3 bps of net interest margin, in the second quarter of 2022.
- Cost of total deposits was $0.12 \%$, increasing 6 bps and the cost of total interest-bearing deposits increased 9 bps to $0.18 \%$ in the third quarter of 2022.


## CREDIT QUALITY

Strong credit quality continues to be a hallmark of the Old National franchise.

- Provision expense in the third quarter of 2022 was $\$ 11.3$ million, compared to $\$ 9.2$ million in the second quarter of 2022, reflecting strong loan growth.
- Net charge-offs in the third quarter were $\$ 7.6$ million, or 10 bps of average loans compared to net charge-offs of $\$ 1.8$ million in the second quarter of 2022, or 2 bps of average loans.
- Net charge-offs include $\$ 5.9$ million, or 8 bps of average loans, of charge-offs on PCD loans that had an allowance for credit losses established at acquisition.
- $30+$ day delinquencies were $0.22 \%$ at the end of the third quarter, compared to $0.17 \%$ at the end of the second quarter.
- Non-performing loans as a percentage of total loans were $0.81 \%$ compared to $0.78 \%$ at the end of the second quarter of 2022.
- Loans acquired from previous acquisitions were recorded at fair value at the acquisition date. As of September 30, 2022, the remaining discount on these acquired loans was $\$ 112$ million.
- The allowance for credit losses stood at $\$ 302.3$ million, or $0.99 \%$ of total loans at September 30, 2022, compared to $0.97 \%$ at June 30, 2022.


## NONINTEREST INCOME

Decrease driven by lower wealth management revenue and other income.

- Total noninterest income for the third quarter of 2022 was $\$ 80.4$ million, a decrease of $\$ 8.7$ million from the second quarter of 2022.
- Wealth management fees were lower due to current market conditions and mortgage banking revenue continues to be impacted by the higher rate environment, as well as lower production and gain on sale margins.
- Other income for the second quarter of 2022 was elevated primarily due to equity investment returns and recoveries on previously charged-off acquired loans in addition to increased proceeds from company-owned life insurance.


## NONINTEREST EXPENSE

Disciplined expense management; efficiency ratio improved.

- Noninterest expense for the third quarter of 2022 was $\$ 266.6$ million and included $\$ 22.7$ million of mergerrelated charges, as well as $\$ 2.7$ million of tax credit amortization.
- Excluding these items, adjusted noninterest expense for the third quarter was $\$ 241.3$ million, compared to $\$ 239.3$ million in the second quarter of 2022, up due primarily to approximately $\$ 7$ million of lower deferred loan origination costs and year-to-date incentive accrual true-up, as well as $\$ 4$ million of provision for unfunded commitments due to loan growth and higher marketing expense.
- The third quarter efficiency ratio was $56.2 \%$, while the adjusted efficiency ratio was $50.7 \%$ for the third quarter of 2022 compared to $62.7 \%$ and $53.9 \%$, respectively, for the second quarter of 2022.


## INCOME TAXES

- On a fully taxable equivalent basis, income tax expense in the third quarter was $\$ 43.8$ million, resulting in a $23.8 \%$ FTE tax rate, compared to $20.3 \%$ in the second quarter of 2022 , reflective of higher pre-tax net income.
- Income tax expense included $\$ 3.1$ million of tax credit benefit.


## CAPITAL AND LIQUIDITY

## Capital ratios remain strong.

- Preliminary total risk-based capital was $11.84 \%$ and preliminary regulatory Tier 1 capital was $10.58 \%$, impacted by strong loan growth, partly offset by retained earnings. In addition, total risk-based capital was impacted by the phase-out of $\$ 30$ million of Tier 2 subordinated debt.
- Tangible common equity to tangible assets was $5.82 \%$ at the end of the third quarter compared to $6.20 \%$ in the second quarter of 2022, driven by the higher rate environment's impact on unrealized losses within the investment portfolio.
- The Company did not repurchase any shares of common stock during the quarter.
- A loan to deposit ratio of $84.7 \%$, combined with existing funding sources plus available unencumbered, highquality collateral, provides strong liquidity.


## WEALTH MARKET EXPANSION

Old National has recently expanded into the Nashville, Tennessee area with the hiring of seven wealth management professionals. The experienced team, with an average tenure of over 20 years in wealth/investment services, will be led by Steve Cook, who will serve as Market President. This group will lead and operate a new wealth management office under the 1834 brand, which is the new high-net-worth brand of the Old National Wealth Group.

## HEALTH SAVINGS ACCOUNTS SALE

As previously disclosed on June 27, 2022, Old National Bank, a wholly-owned subsidiary of Old National Bancorp, entered into a Custodial Transfer and Asset Purchase Agreement with UMB Bank, n.a. ("UMB"), pursuant to which UMB will acquire Old National Bank's business of acting as a qualified custodian for, and administering, health savings accounts. Old National Bank serves as custodian for health savings accounts comprised of both investment accounts and deposit accounts. Upon completion of the sale, UMB will pay Old National a premium on deposit account balances transferred at closing, or a premium of approximately $\$ 95$ million based on September 30, 2022 balances. Regulatory approval for the sale has been received. Subject to customary closing conditions, the parties anticipate completing the sale in mid-November of 2022.

## SERVICE CHARGE PROGRAM ENHANCEMENTS

In early December, Old National will implement several enhancements to overdraft protection programs to provide clients with more flexibility. The changes will include the elimination of the non-sufficient fund ("NSF") fee when an item is returned, among other modifications that will benefit the consumer.

## CONFERENCE CALL AND WEBCAST

Old National will host a conference call and live webcast at 9:00 a.m. Central Time on Tuesday, October 25, 2022, to review third quarter 2022 financial results. The live audio webcast link and corresponding presentation slides will be available on the Company's Investor Relations web page at oldnational.com and will be archived there for 12 months. To listen to the live conference call, dial U.S. (844) 200-6205 or International (929) 526-1599, Access code 504244. A replay of the call will also be available from noon Central Time on October 25, 2022 through November 8, 2022. To access the replay, dial U.S. (866) 813-9403 or international +44 (204) 525-0658, Access code 902394.

## ABOUT OLD NATIONAL

Old National Bancorp (NASDAQ: ONB), the holding company of Old National Bank, is the sixth largest commercial bank headquartered in the Midwest. With approximately $\$ 46$ billion of assets and $\$ 27$ billion of assets under management, Old National ranks among the top 35 banking companies based in the U.S. and has been recognized as a World's Most Ethical Company by the Ethisphere Institute for eleven consecutive years. Since its founding in 1834, Old National Bank has focused on community banking by building long-term, highly valued partnerships with clients and in the communities it serves. In addition to providing extensive services in retail and commercial banking, Old National offers comprehensive wealth management, investment, and capital market services. For more information and financial data, please visit Investor Relations at oldnational.com.

## USE OF NON-GAAP FINANCIAL MEASURES

The Company's accounting and reporting policies conform to U.S. generally accepted accounting principles ("GAAP") and general practices within the banking industry. As a supplement to GAAP, the Company provides non-GAAP performance results, which the Company believes are useful because they assist investors in assessing the Company's operating performance. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the tables of this release.

The Company presents EPS, the efficiency ratio, return on average common equity, and return on average tangible common equity, all adjusted for certain notable items. These items include the CECL Day 1 non-PCD provision expense, merger related charges associated with completed acquisitions, ONB Way charges, and net securities gains. Management believes excluding these items from EPS, the efficiency ratio, return on average common equity, and return on average tangible common equity may be useful in assessing the Company's underlying operational performance since these items do not pertain to its core business operations and their exclusion may facilitate better comparability between periods. Management believes that excluding merger related charges and the CECL Day 1 nonPCD provision expense from these metrics may be useful to the Company, as well as analysts and investors, since these expenses can vary significantly based on the size, type, and structure of each acquisition. Additionally, management believes excluding these items from these metrics may enhance comparability for peer comparison purposes.

The Company presents loans excluding PPP loans. Management believes that excluding PPP loans is useful as it facilitates better comparability between periods. PPP loans are fully guaranteed by the Small Business Administration and are expected to be forgiven if the applicable criteria are met. Additionally, management believes excluding PPP loans from this item may enhance comparability for peer comparison.

Income tax expense, provision for credit losses, and the certain notable items listed above are excluded from the calculation of pre-provision net revenues, adjusted due to the fluctuation in income before income tax and the level of
provision for credit losses required. Management believes pre-provision net revenues, adjusted may be useful in assessing the Company's underlying operating performance and their exclusion may facilitate better comparability between periods and for peer comparison purposes.

The Company presents adjusted noninterest expense, which excludes merger related charges, ONB Way charges and amortization of tax credit investments. Management believes that excluding these items from noninterest expense may be useful in assessing the Company's underlying operational performance as these items either do not pertain to its core business operations or their exclusion may facilitate better comparability between periods and for peer comparison purposes.

The tax-equivalent adjustment to net interest income and net interest margin recognizes the income tax savings when comparing taxable and tax-exempt assets. Interest income and yields on tax-exempt securities and loans are presented using the current federal income tax rate of $21 \%$. Management believes that it is standard practice in the banking industry to present net interest income and net interest margin on a fully tax-equivalent basis and that it may enhance comparability for peer comparison purposes.

In management's view, tangible common equity measures are capital adequacy metrics that may be meaningful to the Company, as well as analysts and investors, in assessing the Company's use of equity and in facilitating comparisons with peers. These non-GAAP measures are valuable indicators of a financial institution's capital strength since they eliminate intangible assets from stockholders' equity and retain the effect of accumulated other comprehensive loss in stockholders' equity.

Although intended to enhance investors' understanding of the Company's business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP. In addition, these non-GAAP financial measures may differ from those used by other financial institutions to assess their business and performance. See the previously provided tables and the following reconciliations in the "Non-GAAP Reconciliations" section for details on the calculation of these measures to the extent presented herein.

## FORWARD-LOOKING STATEMENTS

This communication contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, descriptions of Old National's financial condition, results of operations, asset and credit quality trends, profitability and business plans or opportunities. Forward-looking statements can be identified by the use of the words "anticipate," "believe," "contemplate," "could," "estimate," "expect," "intend," "may," "outlook," "plan," "should," and "will," and other words of similar meaning. These forward-looking statements express management's current expectations or forecasts of future events and, by their nature, are subject to risks and uncertainties. There are a number of factors that could cause actual results or outcomes to differ materially from those in such statements. Factors that might cause such a difference include, but are not limited to: the continued impact of the COVID-19 pandemic on our business as well as the business of our customers; competition; government legislation, regulations and policies; ability of Old National to execute its business plan, including the completion of the integration related to the merger between Old National and First Midwest and the achievement of the synergies and other benefits from the merger; changes in economic conditions which could materially impact credit quality trends and the ability to generate loans and gather deposits; failure or circumvention of our internal controls; significant changes in accounting, tax or regulatory practices or requirements; new legal obligations; disruptive technologies in payment systems and other services traditionally provided by banks; failure or disruption of our information systems; computer hacking and other cybersecurity threats; other matters discussed in this communication; and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2021 and other filings with the Securities and Exchange Commission. These forward-looking statements are made only as of the date of this communication and are not guarantees of future results or performance, and Old National does not undertake an obligation to update these forward-looking statements to reflect events or conditions after the date of this communication.

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| Income Statement | Three Months Ended |  |  |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ |
|  | \$ 376,589 | 337,472 | 222,785 | \$ 146,781 | 151,572 | 936,846 | 449,619 |
| FTE adjustment ${ }^{1}$ | 4,950 | 4,314 | 3,772 | 3,442 | 3,501 | 13,036 | 10,471 |
| Net interest income - tax equivalent basis | 381,539 | 341,786 | 226,557 | 150,223 | 155,073 | 949,882 | 460,090 |
| Provision for credit losses | 11,287 | 9,245 | 97,569 | $(1,914)$ | $(4,613)$ | 118,101 | $(26,898)$ |
| Noninterest income | 80,385 | 89,117 | 65,240 | 51,484 | 54,515 | 234,742 | 162,735 |
| Noninterest expense | $(266,647)$ | $(277,395)$ | $(226,756)$ | $(131,937)$ | $(121,274)$ | $(770,798)$ | $(368,632)$ |
| Net income (loss) available to common shareholders | \$ 136,119 | \$ 110,952 | \$ $(29,603)$ | 56,188 | 71,746 | 217,468 | 221,350 |
| Per Common Share Data |  |  |  |  |  |  |  |
| Weighted average diluted shares | 292,483 | 291,881 | 227,002 | 166,128 | 165,939 | 271,123 | 165,862 |
| EPS, diluted | \$ 0.47 | \$ 0.38 | \$ (0.13) | 0.34 | 0.43 | 0.80 | 1.33 |
| Cash dividends | 0.14 | 0.14 | 0.14 | 0.14 | 0.14 | 0.42 | 0.42 |
| Dividend payout ratio ${ }^{2}$ | 30 \% | 37 \% | (108)\% | 41 \% | 33 \% | 53 \% | 32 \% |
| Book value | \$ 16.05 | \$ 16.51 | 17.03 | 18.16 | 18.31 | 16.05 | 18.31 |
| Stock price | 16.47 | 14.79 | 16.38 | 18.12 | 16.95 | 16.47 | 16.95 |
| Tangible book value ${ }^{3}$ | 8.75 | 9.23 | 9.71 | 11.70 | 11.83 | 8.75 | 11.83 |
| Performance Ratios |  |  |  |  |  |  |  |
| ROAA | 1.22 \% | 1.01 \% | (0.31)\% | 0.93 \% | 1.20 \% | 0.72 \% | 1.25 \% |
| ROAE | 11.1 \% | 9.1 \% | (2.9)\% | 7.5 \% | 9.5 \% | 6.3 \% | 6.3 \% |
| ROATCE ${ }^{3}$ | 20.5 \% | 16.9 \% | (4.0)\% | 12.1 \% | 15.1 \% | 11.5 \% | 15.8 \% |
| NIM (FTE) | 3.71 \% | 3.33 \% | 2.88 \% | 2.77 \% | 2.92 \% | 3.34 \% | 2.92 \% |
| Efficiency ratio ${ }^{3}$ | 56.2 \% | 62.7 \% | 76.2 \% | 64.3 \% | 56.9 \% | 63.5 \% | 58.1 \% |
| NCOs (recoveries) to average loans | 0.10 \% | 0.02 \% | 0.05 \% | (0.04)\% | (0.09)\% | 0.06 \% | (0.03)\% |
| ACLs to EOP loans | 0.99 \% | 0.97 \% | 0.99 \% | 0.79 \% | 0.79 \% | 0.99 \% | 0.79 \% |
| NPLs to EOP loans | 0.81 \% | 0.78 \% | 0.88 \% | 0.92 \% | 0.94 \% | 0.81 \% | 0.94 \% |
| Balance Sheet (EOP) |  |  |  |  |  |  |  |
| Total loans | \$ 30,528,933 | \$ 29,553,648 | \$ 28,336,244 | \$ 13,601,846 | \$ 13,584,828 | \$ 30,528,933 | \$ 13,584,828 |
| Total assets | 46,215,526 | 45,748,355 | 45,834,648 | 24,453,564 | 24,018,733 | 46,215,526 | 24,018,733 |
| Total deposits | 36,053,663 | 35,538,975 | 35,607,390 | 18,569,195 | 18,196,149 | 36,053,663 | 18,196,149 |
| Total borrowed funds | 4,264,750 | 4,384,411 | 4,347,560 | 2,575,240 | 2,536,303 | 4,264,750 | 2,536,303 |
| Total shareholders' equity | 4,943,383 | 5,078,783 | 5,232,114 | 3,012,018 | 3,035,892 | 4,943,383 | 3,035,892 |
| Capital Ratios ${ }^{3}$ |  |  |  |  |  |  |  |
| Risk-based capital ratios (EOP): |  |  |  |  |  |  |  |
| Tier 1 common equity | 9.88 \% | 9.90 \% | 10.04 \% | 12.04 \% | 12.08 \% | 9.88 \% | 12.08 \% |
| Tier 1 capital | 10.58 \% | 10.63 \% | 10.79 \% | 12.04 \% | 12.08 \% | 10.58 \% | 12.08 \% |
| Total capital | 11.84 \% | 12.03 \% | 12.19 \% | 12.77 \% | 12.84 \% | 11.84 \% | 12.84 \% |
| Leverage ratio (average assets) | 8.26 \% | 8.19 \% | 10.58 \% | 8.59 \% | 8.54 \% | 8.26 \% | 8.54 \% |
| Equity to assets (averages) | 11.18 \% | 11.22 \% | 12.03 \% | 12.35 \% | 12.69 \% | 11.43 \% | 12.69 \% |
| TCE to TA | 5.82 \% | 6.20 \% | 6.51 \% | 8.30 \% | 8.55 \% | 5.82 \% | 8.55 \% |
| Nonfinancial Data |  |  |  |  |  |  |  |
| Full-time equivalent employees | 4,008 | 4,196 | 4,333 | 2,374 | 2,410 | 4,008 | 2,410 |
| Banking centers | 263 | 266 | 267 | 162 | 162 | 263 | 162 |
| ${ }^{1}$ Calculated using the federal statutory tax rate in effect of $21 \%$ for all periods. |  |  |  |  |  |  |  |
| ${ }^{3}$ Represents a non-GAAP financial measure. Refer the "Non-GAAP Measures" table for reconciliations to GAAP financial measures. September 30, 2022 capital ratios are preliminary. <br> FTE - Fully taxable equivalent basis ROAA - Return on average assets ROAE - Return on average equity |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| ROATCE - Return on average tangible common equity NCOs - Net Charge-offs ACL -Allowance for Credit Losses EOP - End of period actual balances NPLs - Non-performing Loans TCE - Tangible common equity TA - Tangible assets |  |  |  |  |  |  |  |

(\$ and shares in thousands, except per share data)
Three Months Ended
Nine Months Ended

(\$ in thousands)

|  | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |
| Federal Reserve Bank account | \$ | 328,391 | \$ | 334,570 | \$ | 1,545,389 | \$ | 627,354 | \$ | 600,581 |
| Money market investments |  | 6,374 |  | 7,774 |  | 12,419 |  | 22,002 |  | 16,294 |
| Investments: |  |  |  |  |  |  |  |  |  |  |
| Treasury and government-sponsored agencies |  | 2,186,551 |  | 2,461,173 |  | 2,527,568 |  | 1,778,357 |  | 1,803,273 |
| Mortgage-backed securities |  | 5,584,241 |  | 5,976,921 |  | 6,086,853 |  | 3,698,831 |  | 3,354,701 |
| States and political subdivisions |  | 1,829,561 |  | 1,839,333 |  | 1,840,823 |  | 1,654,986 |  | 1,609,283 |
| Other securities |  | 693,303 |  | 719,223 |  | 735,550 |  | 432,478 |  | 442,503 |
| Total investments |  | 10,293,656 |  | 10,996,650 |  | 11,190,794 |  | 7,564,652 |  | 7,209,760 |
| Loans held for sale, at fair value |  | 19,748 |  | 26,217 |  | 39,376 |  | 35,458 |  | 51,306 |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 9,311,148 |  | 8,923,983 |  | 8,624,253 |  | 3,391,769 |  | 3,505,183 |
| Commercial and agriculture real estate |  | 12,227,888 |  | 11,796,503 |  | 11,337,735 |  | 6,380,674 |  | 6,290,632 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Home equity |  | 1,043,594 |  | 1,097,852 |  | 1,080,885 |  | 560,590 |  | 554,322 |
| Other consumer loans |  | 1,678,997 |  | 1,656,253 |  | 1,587,216 |  | 1,013,524 |  | 1,009,909 |
| Subtotal of commercial and consumer loans |  | 24,261,627 |  | 23,474,591 |  | 22,630,089 |  | 11,346,557 |  | 11,360,046 |
| Residential real estate |  | 6,267,306 |  | 6,079,057 |  | 5,706,155 |  | 2,255,289 |  | 2,224,782 |
| Total loans |  | 30,528,933 |  | 29,553,648 |  | 28,336,244 |  | 13,601,846 |  | 13,584,828 |
| Total earning assets |  | 41,177,102 |  | 40,918,859 |  | 41,124,222 |  | 21,851,312 |  | 21,462,769 |
| Allowance for credit losses on loans |  | $(302,254)$ |  | $(288,003)$ |  | $(280,507)$ |  | $(107,341)$ |  | $(107,868)$ |
| Non-earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 466,846 |  | 455,620 |  | 418,744 |  | 172,663 |  | 180,583 |
| Premises and equipment, net |  | 588,021 |  | 586,031 |  | 584,113 |  | 476,186 |  | 476,036 |
| Operating lease right-of-use assets |  | 187,626 |  | 192,196 |  | 201,802 |  | 69,560 |  | 69,912 |
| Goodwill and other intangible assets |  | 2,135,792 |  | 2,131,815 |  | 2,144,609 |  | 1,071,672 |  | 1,074,245 |
| Company-owned life insurance |  | 767,089 |  | 769,595 |  | 766,291 |  | 463,324 |  | 461,310 |
| Other assets |  | 1,195,304 |  | 982,242 |  | 875,374 |  | 456,188 |  | 401,746 |
| Total non-earning assets |  | 5,340,678 |  | 5,117,499 |  | 4,990,933 |  | 2,709,593 |  | 2,663,832 |
| Total assets | \$ | 46,215,526 | \$ | 45,748,355 | \$ | 45,834,648 | \$ | 24,453,564 | \$ | 24,018,733 |
| Liabilities and Equity |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | \$ | 12,400,077 | \$ | 12,388,379 | \$ | 12,463,136 | \$ | 6,303,106 | \$ | 6,440,526 |
| Interest-bearing: |  |  |  |  |  |  |  |  |  |  |
| Checking and NOW accounts |  | 8,963,014 |  | 8,473,510 |  | 8,296,337 |  | 5,338,022 |  | 4,956,012 |
| Savings accounts |  | 6,616,512 |  | 6,796,152 |  | 6,871,767 |  | 3,798,494 |  | 3,708,807 |
| Money market accounts |  | 5,602,729 |  | 5,373,318 |  | 5,432,139 |  | 2,169,160 |  | 2,097,967 |
| Other time deposits |  | 2,393,083 |  | 2,479,304 |  | 2,544,011 |  | 960,413 |  | 992,837 |
| Total core deposits |  | 35,975,415 |  | 35,510,663 |  | 35,607,390 |  | 18,569,195 |  | 18,196,149 |
| Brokered deposits |  | 78,248 |  | 28,312 |  | - |  | - |  | - |
| Total deposits |  | 36,053,663 |  | 35,538,975 |  | 35,607,390 |  | 18,569,195 |  | 18,196,149 |
| Federal funds purchased and interbank borrowings |  | 301,031 |  | 1,561 |  | 1,721 |  | 276 |  | 34 |
| Securities sold under agreements to repurchase |  | 438,053 |  | 476,173 |  | 509,275 |  | 392,275 |  | 375,247 |
| Federal Home Loan Bank advances |  | 2,804,617 |  | 3,283,963 |  | 3,239,357 |  | 1,886,019 |  | 1,890,054 |
| Other borrowings |  | 721,049 |  | 622,714 |  | 597,207 |  | 296,670 |  | 270,968 |
| Total borrowed funds |  | 4,264,750 |  | 4,384,411 |  | 4,347,560 |  | 2,575,240 |  | 2,536,303 |
| Operating lease liabilities |  | 207,725 |  | 215,188 |  | 234,049 |  | 76,236 |  | 76,771 |
| Accrued expenses and other liabilities |  | 746,005 |  | 530,998 |  | 413,535 |  | 220,875 |  | 173,618 |
| Total liabilities |  | 41,272,143 |  | 40,669,572 |  | 40,602,534 |  | 21,441,546 |  | 20,982,841 |
| Preferred stock, common stock, surplus, and retained earnings |  | 5,751,833 |  | 5,647,916 |  | 5,570,313 |  | 3,014,393 |  | 2,979,082 |
| Accumulated other comprehensive income (loss), net of tax |  | $(808,450)$ |  | $(569,133)$ |  | $(338,199)$ |  | $(2,375)$ |  | 56,810 |
| Total shareholders' equity |  | 4,943,383 |  | 5,078,783 |  | 5,232,114 |  | 3,012,018 |  | 3,035,892 |
| Total liabilities and shareholders' equity | \$ | 46,215,526 | \$ | 45,748,355 | \$ | 45,834,648 | \$ | 24,453,564 | \$ | 24,018,733 |

Average Balance Sheet and Interest Rates (unaudited)
(\$ in thousands)


## (\$ in thousands)

Earning Assets:
Money market and other interest-earning investments Investments:
Treasury and government-sponsored agencies
Mortgage-backed securities
States and political subdivisions
Other securities
Total investments
Loans: ${ }^{2}$
Commercial
Commercial and agriculture real estate
Consumer:
Home equity
Other consumer loans
Subtotal commercial and consumer loans
Residential real estate loans
Total loans
Total earning assets
Less: Allowance for credit losses on loans
Non-earning Assets:
Cash and due from banks
Other assets

## Total assets

Interest-Bearing Liabilities:
Checking and NOW accounts
Savings accounts
Money market accounts
Other time deposits
Total interest-bearing core deposits
Brokered deposits
Total interest-bearing deposits
Federal funds purchased and interbank borrowings
Securities sold under agreements to repurchase
Federal Home Loan Bank advances
Other borrowings
Total borrowed funds
Total interest-bearing liabilities
Noninterest-Bearing Liabilities and Shareholders' Equity
Demand deposits
Other liabilities
Shareholders' equity
Total liabilities and shareholders' equity
Net interest rate spread
Net interest margin (FTE)
FTE adjustment
${ }^{1}$ Interest income is reflected on a FTE.
${ }^{2}$ Includes loans held for sale.

| Nine Months Ended <br> September 30, 2022 |  |  |  |  | Nine Months Ended September 30, 2021 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Income ${ }^{1}$ / <br> Expense | Yield/ <br> Rate |  | Average Balance |  | Income ${ }^{1}$ / <br> Expense | Yield/ <br> Rate |
| \$ | 976,579 | \$ | 3,073 | 0.42 \% | \$ | 357,151 | \$ | 313 | 0.12\% |
|  | 2,336,897 |  | 33,249 | 1.90 \% |  | 1,509,931 |  | 17,820 | 1.57\% |
|  | 5,593,341 |  | 94,067 | 2.24 \% |  | 3,304,200 |  | 45,408 | 1.83\% |
|  | 1,801,053 |  | 42,839 | 3.17 \% |  | 1,523,175 |  | 37,174 | 3.25\% |
|  | 682,937 |  | 16,392 | 3.20 \% |  | 445,298 |  | 8,071 | 2.42\% |
| \$ | 10,414,228 | \$ | 186,547 | 2.39 \% | \$ | 6,782,604 | \$ | 108,473 | 2.13\% |
|  | 7,888,730 |  | 264,517 | 4.47 \% |  | 3,878,630 |  | 106,421 | 3.62\% |
|  | 10,753,988 |  | 327,733 | 4.06 \% |  | 6,109,795 |  | 171,221 | 3.70\% |
|  | 911,276 |  | 33,008 | 4.84 \% |  | 544,111 |  | 12,801 | 3.15\% |
|  | 1,609,845 |  | 52,434 | 4.35 \% |  | 1,037,038 |  | 29,613 | 3.82\% |
|  | 21,163,839 |  | 677,692 | 4.27 \% |  | 11,569,574 |  | 320,056 | 3.70\% |
|  | 5,369,844 |  | 142,105 | 3.53 \% |  | 2,268,142 |  | 63,350 | 3.72\% |
|  | 26,533,683 |  | 819,797 | 4.12 \% |  | 13,837,716 |  | 383,406 | 3.67\% |
| \$ | 37,924,490 | \$ | 1,009,417 | 3.55 \% | \$ | 20,977,471 | \$ | 492,192 | 3.11\% |
| \$ | $(247,558)$ |  |  |  |  | $(120,619)$ |  |  |  |
|  | 350,848 |  |  |  | \$ | 266,543 |  |  |  |
|  | 4,249,986 |  |  |  |  | 2,495,512 |  |  |  |
| \$ | 42,277,766 |  |  |  | \$ | 23,618,907 |  |  |  |
| \$ | 7,977,524 | \$ | 8,133 | 0.14 \% | \$ | 4,895,539 | \$ | 1,608 | 0.04\% |
|  | 6,295,628 |  | 1,809 | 0.04 \% |  | 3,608,078 |  | 1,479 | 0.05\% |
|  | 4,819,252 |  | 3,791 | 0.11 \% |  | 2,060,325 |  | 1,293 | 0.08\% |
|  | 2,236,206 |  | 5,112 | 0.31 \% |  | 1,034,389 |  | 4,058 | 0.52\% |
|  | 21,328,610 |  | 18,845 | 0.12 \% |  | 11,598,331 |  | 8,438 | 0.10\% |
|  | 17,505 |  | 356 | 2.72 \% |  | 55,312 |  | 31 | 0.08\% |
|  | 21,346,115 |  | 19,201 | 0.12 \% |  | 11,653,643 |  | 8,469 | 0.10\% |
|  | 41,993 |  | 722 | 2.30 \% |  | 1,096 |  | - | 0.00\% |
|  | 450,966 |  | 287 | 0.09 \% |  | 396,495 |  | 305 | 0.10\% |
|  | 2,891,347 |  | 25,915 | 1.20 \% |  | 1,907,322 |  | 15,953 | 1.12\% |
|  | 574,589 |  | 13,410 | 3.12 \% |  | 267,650 |  | 7,375 | 3.67\% |
|  | 3,958,895 |  | 40,334 | 1.36 \% |  | 2,572,563 |  | 23,633 | 1.23\% |
|  | 25,305,010 |  | 59,535 | 0.31 \% |  | 14,226,206 |  | 32,102 | 0.30\% |
| \$ | 11,540,293 |  |  |  | \$ | 6,072,310 |  |  |  |
|  | 601,619 |  |  |  |  | 323,310 |  |  |  |
|  | 4,830,844 |  |  |  |  | 2,997,081 |  |  |  |
| \$ 42,277,766 |  |  |  |  | \$ | 23,618,907 |  |  |  |
|  |  |  |  | 3.24 \% |  |  |  |  | 2.81\% |
|  |  |  |  | 3.34 \% |  |  |  |  | 2.92\% |
|  |  | \$ | 13,036 |  |  |  | \$ | 10,471 |  |

2.92\%
$\$ 10,471$


## Non-GAAP Measures (unaudited)

(\$ and shares in thousands, except per share data)

|  | Three Months Ended |  |  |  |  |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30, \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31, \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ |  |
| Earnings Per Share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income applicable to common shares | \$ | 136,119 | \$ | 110,952 | \$ | $(29,603)$ | \$ | 56,188 | \$ | 71,746 | \$ | 217,468 | \$ | 221,350 |
| Adjustments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt Securities (gains) losses |  | 172 |  | 85 |  | (342) |  | (435) |  | $(1,207)$ |  | (85) |  | $(3,892)$ |
| Tax effect ${ }^{1}$ |  | (65) |  | (30) |  | 62 |  | 109 |  | 302 |  | (32) |  | 973 |
| Debt securities (gains) losses, net |  | 107 |  | 55 |  | (280) |  | (326) |  | (905) |  | (117) |  | $(2,919)$ |
| Day 1 non-PCD |  | - |  | - |  | 96,270 |  | - |  | - |  | 96,270 |  | - |
| Tax effect ${ }^{1}$ |  | - |  | - |  | $(17,550)$ |  | - |  | - |  | $(17,550)$ |  | - |
| Day 1 non-PCD, net |  | - |  | - |  | 78,720 |  | - |  | - |  | 78,720 |  | - |
| Merger related charges |  | 22,743 |  | 36,585 |  | 52,299 |  | 6,683 |  | 1,361 |  | 111,627 |  | 7,901 |
| Tax effect ${ }^{1}$ |  | $(8,529)$ |  | $(13,057)$ |  | $(9,534)$ |  | $(1,671)$ |  | (340) |  | $(34,016)$ |  | $(1,975)$ |
| Merger related charges, net |  | 14,214 |  | 23,528 |  | 42,765 |  | 5,012 |  | 1,021 |  | 77,611 |  | 5,926 |
| ONB Way |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,952 |
| Tax effect ${ }^{1}$ |  | - |  | - |  | - |  | - |  | - |  | - |  | (488) |
| ONB Way, net |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,464 |
| Total adjustments, net |  | 14,321 |  | 23,583 |  | 121,205 |  | 4,686 |  | 116 |  | 156,214 |  | 4,471 |
| Net income applicable to common shares, adjusted | \$ | 150,440 | \$ | 134,535 | \$ | 91,602 | \$ | 60,874 | \$ | 71,862 | \$ | 373,682 | \$ | 225,821 |
| Weighted average diluted common shares outstanding |  | 292,483 |  | 291,881 |  | 227,002 |  | 166,128 |  | 165,939 |  | 271,123 |  | 165,862 |
| EPS, diluted | \$ | 0.47 | \$ | 0.38 | \$ | (0.13) | \$ | 0.34 | \$ | 0.43 | \$ | 0.80 | \$ | 1.33 |
| Adjusted EPS, diluted | \$ | 0.51 | \$ | 0.46 | \$ | 0.40 | \$ | 0.37 | \$ | 0.43 | \$ | 1.38 | \$ | 1.36 |
| NIM: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 376,589 | \$ | 337,472 | \$ | 222,785 | \$ | 146,781 | \$ | 151,572 | \$ | 936,846 | \$ | 449,619 |
| Add: FTE adjustment ${ }^{1}$ |  | 4,950 |  | 4,314 |  | 3,772 |  | 3,442 |  | 3,501 |  | 13,036 |  | 10,471 |
| Net interest income (FTE) | \$ | 381,539 | \$ | 341,786 | \$ | 226,557 | \$ | 150,223 | \$ | 155,073 | \$ | 949,882 | \$ | 460,090 |
| Average earning assets |  | 1,180,026 |  | 41,003,338 |  | 31,483,553 |  | 1,670,723 |  | ,228,590 |  | 7,924,490 |  | ,977,471 |
| NIM |  | 3.66 \% |  | 3.29 \% |  | 2.83 \% |  | 2.71 \% |  | 2.86 \% |  | 3.29 \% |  | 2.86 \% |
| NIM (FTE) |  | 3.71 \% |  | 3.33 \% |  | 2.88 \% |  | 2.77 \% |  | 2.92 \% |  | 3.34 \% |  | 2.92 \% |

Non-GAAP Measures (unaudited)
(\$ in thousands)


Non-GAAP Measures (unaudited)
(\$ in thousands)

|  | Three Months Ended |  |  |  |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2022 \end{gathered}$ |  | $\begin{array}{cc} \hline \text { December 31, } & \text { September 30, } \\ 2021 & 2021 \end{array}$ |  |  |  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ |  |
| ROAE and ROATCE: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) applicable to common shares | \$ 136,119 | \$ | 110,952 | \$ | $(29,603)$ | \$ | 56,188 | \$ | 71,746 | \$ | 217,468 | \$ | 221,350 |
| Amortization of intangibles | 7,089 |  | 7,170 |  | 4,811 |  | 2,573 |  | 2,779 |  | 19,070 |  | 8,763 |
| Tax effect ${ }^{1}$ | $(1,772)$ |  | $(1,793)$ |  | (877) |  | (643) |  | (695) |  | $(4,768)$ |  | $(2,191)$ |
| Amortization of intangibles, net | 5,317 |  | 5,378 |  | 3,934 |  | 1,930 |  | 2,084 |  | 14,302 |  | 6,572 |
| Net income (loss) applicable to common shares, excluding intangible amortization | 141,436 |  | 116,330 |  | $(25,669)$ |  | 58,118 |  | 73,830 |  | 231,770 |  | 227,922 |
| Total adjustments, net | 14,321 |  | 23,583 |  | 121,205 |  | 4,686 |  | 116 |  | 156,214 |  | 4,471 |
| Adjusted tangible net income applicable to common shares | \$ 155,757 | \$ | 139,913 | \$ | 95,536 | \$ | 62,804 | \$ | 73,946 | \$ | 387,984 | \$ | 232,393 |
| Average shareholders' equity | \$ 5,134,153 | \$ | 5,129,900 | \$ | 4,218,416 | \$ | 2,998,825 | \$ | 3,027,935 | \$ | 4,830,844 | \$ | 2,997,081 |
| Less: Average preferred equity | $(243,719)$ |  | $(243,719)$ |  | $(117,210)$ |  | - |  | - |  | $(202,013)$ |  | - |
| Average shareholders' common equity | \$ 4,890,434 | \$ | 4,886,181 | \$ | 4,101,206 | \$ | 2,998,825 | \$ | 3,027,935 | \$ | 4,628,831 | \$ | 2,997,081 |
| Average goodwill and other intangible assets | $(2,129,858)$ |  | $(2,136,964)$ |  | $(1,550,624)$ |  | $(1,072,986)$ |  | $(1,075,579)$ |  | $(1,941,270)$ |  | $(1,078,441)$ |
| Average tangible shareholder's common equity | \$ 2,760,576 | \$ | 2,749,217 | \$ | 2,550,582 | \$ | 1,925,839 | \$ | 1,952,356 | \$ | 2,687,561 | \$ | 1,918,640 |
| ROAE | 11.13 \% |  | 9.08\% |  | (2.89)\% |  | 7.49\% |  | 9.48\% |  | 6.26 \% |  | 9.85 \% |
| ROAE, adjusted | 12.30 \% |  | 11.01\% |  | 8.93\% |  | 8.12\% |  | 9.49\% |  | 10.76 \% |  | 10.05 \% |
| ROATCE | 20.49 \% |  | 16.93\% |  | (4.03)\% |  | 12.07\% |  | 15.13\% |  | 11.50 \% |  | 15.84 \% |
| ROATCE, adjusted | 22.57 \% |  | 20.36\% |  | 14.98\% |  | 13.04\% |  | 15.16\% |  | 19.25 \% |  | 16.15 \% |

Non-GAAP Measures (unaudited)
(\$ in thousands)



[^0]:    ${ }^{1}$ Non-GAAP financial measure that management believes is useful in evaluating the financial results of the Company - refer to the Non-GAAP reconciliations contained in this release ${ }^{2}$ Comparisons are on a linked-quarter basis, unless otherwise noted ${ }^{3}$ Includes loans held for sale ${ }^{4}$ Includes consumer and residential real estate loans

