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CBRE Named Top Sales Firm for 2019 in Madison Market by CoStar

*Gretchen Richards Also Named Top Sales Broker*

MADISON – May 7, 2020 **–** CBRE recently was named the top sales firm for 2019 in the Madison market by CoStar Group, Inc., as part of their Power Broker Award program. CBRE’s Gretchen Richards, Senior Associate in Madison, was also named a top sales broker for 2019.

“Gretchen joined CBRE 4 years ago and has very quickly ascended to become a top investment broker in the Midwest,” said Chris Zubel, CBRE Wisconsin Managing Director. “Her tenacity and professionalism are two of her many attributes and she puts her client’s needs and goals first.”

Richards specializes in multifamily investment sales as part of the Capital Markets Investment Properties group. Since joining CBRE, Richards has participated in several commercial real estate transactions totaling more than $161 million throughout Wisconsin.”

“As an investment sales broker, this award reflects the trusted relationships we have with our local and national clients,” said Richards. “Navigating transactions in partnership with owners, on CBRE’s unmatched platform, ensures success for our clients. Mirroring the national investment sales market share in Madison reminds our clients of our strong market presence and far reach – we are both local and global.”

The annual CoStar Power Broker Awards recognizes both professionals and firms in commercial real estate with the largest transaction volume in their respective markets.

About CBRE Group, Inc.

CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world’s largest commercial real estate services and investment firm (based on 2019 revenue). The company has more than 100,000 employees (excluding affiliates) and serves real estate investors and occupiers through more than 530 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. Please visit our website at www.cbre.com.